

PERSONAL DETAILS

Born in Cologne, Germany, 13 May 1973 • German Citizen • Single
Fluent in German and English, Basic Knowledge of French

OFFICE ADDRESSES

ZEW CENTRE FOR EUROPEAN ECONOMIC RESEARCH • Department of Industrial Economics and International Management
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WHU OTTO BEISHEIM SCHOOL OF MANAGEMENT • Assistant Professor of Industrial Organization and Competitive Strategy
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Internet: <http://www.whu.edu>

PROFESSIONAL EXPERIENCE

Since Oct 2006	ZEW Centre for European Economic Research <i>Researcher and Project Manager</i> Department of Industrial Economics and International Management, Research Area: Competition Policy and Regulation	<i>Mannheim, GER</i>
Since Apr 2009	WHU Otto Beisheim School of Management <i>Assistant Professor</i> (Juniorprofessor) Industrial Organization and Competitive Strategy	<i>Vallendar, GER</i>
Jan 2005 - Aug 2006	Frontier Economics Ltd. <i>Economist</i> Competition and Regulation Practices	<i>London, GBR</i>
Jan 2001 - Dec 2004	WHU Otto Beisheim School of Management <i>Research and Teaching Assistant</i> to Jürgen Weigand, Chair for Microeconomics and Industrial Organization	<i>Vallendar, GER</i>
Apr 1996 - Apr 1999	University of Würzburg <i>Student Research Assistant</i> to Norbert Schulz, Chair of Industrial Organization	<i>Würzburg, GER</i>

EDUCATION

Jan 2001 - Sept 2007	WHU Otto Beisheim School of Management Doctoral Program in Economics, Thesis: Competition Policy Analysis - An Integrated Approach with Applications to Strategic Behavior (Supervisors: Jürgen Weigand, Michael Frenkel) <i>Dr. rer. pol.</i> (Doctoral Degree in Economics)	<i>Vallendar, GER</i>
Jan - Apr 2003	University of California at Berkeley Visiting Ph.D. Student, Courses: Antitrust Law and Economics (Daniel Rubinfeld), Industrial Organization (Joseph Farrell), Economics of Institutions (Oliver Williamson)	<i>Berkeley, USA</i>
Nov 1993 - Nov 2000	University of Würzburg Graduate and Undergraduate Studies in Economics and Management, Core subjects: Industrial Organization, Transport and Spatial Economics, Production Management, Organization Theory	<i>Würzburg, GER</i>
Nov 2000	<i>Diplom-Kaufmann</i> (Diploma in Management)	
May 2000	<i>Diplom-Volkswirt</i> (Diploma in Economics)	

RESEARCH VISITS

Apr 2009	Massachusetts Institute of Technology Visiting Scholar at the Invitation of William Lehr and Marshall van Alstyne Topics: Distribution of the Digital Dividend, Two-Sided Markets	<i>Cambridge, USA</i>
Jan 2009	Université de Paris I (Panthéon-Sorbonne) Visiting Scholar at the Invitation of Claude Ménard Topic: Distribution of the Digital Dividend	<i>Paris, FRA</i>
Mar 2008	New York University Visiting Scholar at the Invitation of Luis Cabral Topic: Evaluation of Anti-Cartel Laws	<i>New York, USA</i>
Feb 2008	Eidgenössische Technische Hochschule Zürich Visiting Scholar at the KOF Konjunkturforschungsstelle Topic: Evaluation of Swiss Cartel Law	<i>Zürich, SUI</i>
Jul - Aug 2007	Federal Network Agency ('Bundesnetzagentur') Visiting Researcher in the Post Department Topic: Licensing and Working Conditions	<i>Bonn, GER</i>
May - Jun 2007	Federal Network Agency ('Bundesnetzagentur') Visiting Researcher in the Energy Department Topic: Net Investment and Incentive Regulation	<i>Bonn, GER</i>
Jan - Feb 2004	University of British Columbia Visiting Scholar at the Invitation of Thomas W. Ross Topic: The Treatment of Efficiencies in the Review of Mergers	<i>Vancouver, CAN</i>
Nov 2003	University of Warwick Visiting Scholar at the Invitation of Margaret Slade Topics: Antitrust Implications of Franchising, Vertical Restraints	<i>Coventry, GBR</i>
Jan - Apr 2003	University of California at Berkeley Visiting Scholar at the Invitation of Daniel Rubinfeld Topics: International Cartels and Antitrust Issues, Predation	<i>Berkeley, USA</i>
Nov - Dec 2002	Copenhagen Business School Visiting Scholar at the Invitation of Peter Møllgaard Topic: Leniency Programs and Horizontal Coordination	<i>Copenhagen, DEN</i>
Aug 2002	Swiss Competition Commission Visiting Researcher Topic: Measuring Ease of Entry	<i>Bern, SUI</i>
Jun 2002	Estonian Competition Board Visiting Researcher Topic: The Organizational Structure of the ECB	<i>Tallinn, EST</i>
May - Jun 2002	Tallinn Technical University Visiting Scholar at the Invitation of Alari Purju Topic: Competition Policy in Estonia	<i>Tallinn, EST</i>
Apr 2002	The Research Institute of Industrial Economics Visiting Researcher Topic: Predation in Networks	<i>Stockholm, SWE</i>
Feb - Apr 2002	Frontier Economics Ltd. Research Assistant to the Competition Practice Topics: Economic Analyses of Horizontal and Vertical Mergers in Services, Utilities and the Media Sector	<i>London, GBR</i>

CONFERENCE AND WORKSHOP PRESENTATIONS

2009	Western Economic Association Annual Conference Workshop on Antitrust Law and Economics International Industrial Organization Conference	<i>Vancouver, CAN</i> <i>Tübingen, GER</i> <i>Boston, USA</i>
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	Competition Law Scholars Forum Workshop	<i>Glasgow, GBR</i>
	ACLE Competition & Regulation Conference	<i>Amsterdam, NED</i>
	Hamburg Aviation Conference	<i>Hamburg, GER</i>
2008	Eastern Economic Association Annual Conference	<i>Boston, USA</i>
	Midwest Economic Association Annual Conference	<i>Chicago, USA</i>
	Scottish Economic Society Annual Conference	<i>Perth, GBR</i>
	International Industrial Organization Conference	<i>Washington, USA</i>
	International Telecommunications Society Biennial Conference	<i>Montreal, CAN</i>
	Swiss State Secretary for Economic Affairs	<i>Bern, SUI</i>
	Air Transport Research Society World Conference	<i>Athens, GRE</i>
	International Society for New Institutional Economics	<i>Toronto, CAN</i>
	European Network on Industrial Policy Annual Conference	<i>San Sebastian, ESP</i>
	European Association for Research in Industrial Economics	<i>Toulouse, FRA</i>
	Verein für Socialpolitik Annual Meeting	<i>Graz, AUT</i>
	Swiss Competition Commission	<i>Bern, SUI</i>
2007	INFER Competition Policy Workshop	<i>Mannheim, GER</i>
	WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
	Annual Workshop on Industrial Dynamics	<i>Mülheim, GER</i>
	European Transport Conference	<i>Leiden, NED</i>
	European Network on Industrial Policy Annual Conference	<i>Florence, ITA</i>
	European Association for Research in Industrial Economics	<i>Valencia, ESP</i>
	World Conference of Transport Research	<i>Berkeley, USA</i>
	Air Transport Research Society World Conference	<i>Berkeley, USA</i>
	International Industrial Organization Conference	<i>Savannah, USA</i>
	Searching for New Models in the Economic Analysis of Law	<i>Taormina, ITA</i>
	ACLE Competition & Regulation Conference	<i>Amsterdam, NED</i>
	Workshop on Antitrust Law and Economics	<i>Tübingen, GER</i>
2006	INFER Competition Policy Workshop	<i>Montpellier, FRA</i>
	WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
	European Association for Research in Industrial Economics	<i>Amsterdam, NED</i>
	Western Economic Association Annual Conference	<i>San Diego, USA</i>
	International Industrial Organization Conference	<i>Boston, USA</i>
2005	International Atlantic Economic Society	<i>London, GBR</i>
2004	European Academy of Management Annual Conference	<i>St. Andrews, GBR</i>
	American Economic Association Annual Meeting	<i>San Diego, USA</i>
	University of Würzburg	<i>Würzburg, GER</i>
	University of Bremen	<i>Bremen, GER</i>
2003	European Transport Conference	<i>Strasbourg, FRA</i>
	European Association of Law and Economics Annual Conference	<i>Nancy, FRA</i>
	European Network on Industrial Policy Annual Conference	<i>Porto, POR</i>
	Air Transport Research Society World Conference	<i>Toulouse, FRA</i>
	International Conference on Economics and Management of Networks	<i>Vienna, AUT</i>
	International Association for Energy Economics Annual Conference	<i>Prague, CZE</i>
	International Workshop on Business, Law and Economics	<i>Helsinki, FIN</i>
	University of Warwick	<i>Coventry, GBR</i>

	University Nova of Lisbon	<i>Lisbon, POR</i>
	International Network for Economic Research Workshop	<i>Cottbus, GER</i>
	Nordic Workshop in Industrial Organization	<i>Copenhagen, DEN</i>
	German Aviation Research Society Workshop	<i>Berlin, GER</i>
2002	European Network on Industrial Policy Annual Conference	<i>Turku, FIN</i>
	European Transport Conference	<i>Cambridge, GBR</i>
	International Network for Economic Research Annual Conference	<i>Bonn, GER</i>
	Copenhagen Business School	<i>Copenhagen, DEN</i>
	University of the Federal Armed Forces	<i>Hamburg, GER</i>
	Walter Eucken Institute	<i>Freiburg, GER</i>
	Helsinki School of Economics	<i>Helsinki, FIN</i>
	German Aviation Research Society Workshop	<i>Berlin, GER</i>

SUMMER SCHOOLS AND ADVANCED TRAINING COURSES

Oct 2005	Institute for Economic Constitution and Competition (FIW) Course on 'Economic and Legal Questions of Competition Regimes'	<i>Cologne, GER</i>
May 2004	Studienzentrum Gerzensee Law and Economics Courses for Doctoral Students, Antitrust Law and Economics (Daniel Rubinfeld)	<i>Gerzensee, SUI</i>
Aug 2002	Studienzentrum Gerzensee Advanced Courses in Economics for Doctoral Students, Economic Geography (Tony Venables)	<i>Gerzensee, SUI</i>
Jul 2002	Central European University Summer University on 'Competition Policy in the Transition', Courses: Competition and Technical Efficiency (Jozef Konings), Competition, Market Structure and Market Dynamics (Paul Walsh), Competition and International Trade (Alf Vanags)	<i>Budapest, HUN</i>
Jun 2002	University of Mannheim Mannheim Empirical Research Summer School, Courses on Funda- mental Methods of Experimental Economics and Econometrics (Shyam Sunder, Rachel Croson, Paul Ruud, Vassilis Hajivassiliou)	<i>Mannheim, GER</i>
Jan 2002	University of Zürich Course on 'Perspectives on the Theory of the Firm', (Bengt Holmström)	<i>Zürich, SUI</i>
Jan 2002	University of Kiel Course on 'Econometric Analysis of Panel Data', (Gerd Hansen, Norbert Janz)	<i>Kiel, GER</i>
Sept 2001	McKinsey & Company Summer Academy	<i>Passau, GER</i>

PROFESSIONAL AND UNIVERSITY SERVICES

Since Oct 2006	ZEW Centre for European Economic Research Various appointments as Referee, Session Chair, Discussant and Thesis Co-Supervisor	<i>Mannheim, GER</i>
Jan - Jun 2009	ZEW Centre for European Economic Research Organization of a conference on 'Ex-post Evaluation of Competition Policy' (co-organized with N. Leheyda)	<i>Mannheim, GER</i>
Mar - Oct 2008	ZEW Centre for European Economic Research Organization of a conference on 'Impact of Regulation on Investment and Innovation Incentives' (co-organized with T. Veith)	<i>Mannheim, GER</i>

Jan - Nov 2007	ZEW Centre for European Economic Research Organization of a workshop on ‚Competition in Transport Markets‘ (co-organized with P. Beschorner)	<i>Mannheim, GER</i>
Jan 2002 - Dec 2004	WHU Otto Beisheim School of Management Various appointments as Referee, Session Chair and Discussant	<i>Vallendar, GER</i>
Aug 2001 - May 2004	WHU Otto Beisheim School of Management Tutor for Exchange Students	<i>Vallendar, GER</i>

TEACHING RECORD

Fall 2008	Lecture on “Introduction to Law and Economics” Saarland University (2 SWS)	<i>Saarbrücken, GER</i>
Fall 2008	Lecture on ‘Industrial Economics’ (with D. Starkie, Case Associates, London), University of Applied Sciences Bremen (1 SWS)	<i>Bremen, GER</i>
Fall 2007	Lecture on ‘Industrial Economics’ (with D. Starkie, Case Associates, London), University of Applied Sciences Bremen (1 SWS)	<i>Bremen, GER</i>
Spring 2007	Lecture on ‘Market Regulation and Competition in Europe’ Berlin School of Economics - FHW Berlin (4 SWS)	<i>Berlin, GER</i>
Fall 2006	Lecture on ‘Competition Policy in Transport Markets’ (with D. Starkie, Case Associates, London), University of Applied Sciences Bremen (1 SWS)	<i>Bremen, GER</i>
Fall 2004	Lecture in ‘Strategic Competition & European Competition Policy’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2004	Seminar in ‘Advanced Industrial Organization’ (with J. Weigand and G. Stadtmann), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Spring 2004	Guest Lecture in ‘Predation - Concepts and Cases’ (part of the Course ‘Business Performance and Public Policy’ by Thomas W. Ross), UBC Sauder School of Business	<i>Vancouver, CAN</i>
Spring 2004	Seminar in ‘Advanced Microeconomics’ (with J. Weigand and G. Stadtmann), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2003	Lecture in ‘Strategic Competition & European Competition Policy’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2002	Exercises in ‘Microeconomic Aspects of Labor Markets’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2002	Exercises in ‘Intermediate Industrial Organization’ (with G. Stadtmann), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2002	Lecture in ‘Strategic Management & European Competition Policy’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Fall 2001	Seminar in ‘Strategic Competition and Competition Policy’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>
Spring 2001	Seminar in ‘Advanced Industrial Organization’ (with J. Weigand), WHU Otto Beisheim School of Management	<i>Vallendar, GER</i>

SELECTED PROJECT EXPERIENCE

2008	Evaluation of the Economics Effects of the Swiss Cartel Act Merger Control Decisions in Network Industries
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	Regulatory Concepts for Network Industries
2007	Competition in Network Industries De-Merger Management and Innovative Capabilities Identification of industrial sectors with weak competition, analysis of causes and consequences Researcher careers and international mobility
2006	Competitive effects assessment of a proposed merger in the European transport industry Geographic market delineation for oil products in Finland Competitive constraints assessment for a Danish electricity company on the occasion of an abuse of market power allegation Economic consideration of extending the EU ETS to include aviation Cost-benefit analysis for ‚day-ahead market coupling‘ between Western European countries
2005	Competitive effects assessment of a proposed merger in the British pharmaceutical industry Competitive constraints assessment for an Irish gas company on the occasion of an abuse of market power allegation Competitive effects assessment of a proposed merger in the British glass manufacturing industry Market studies on the British insurance and credit card markets for a British service enterprise Economic assessment of a strategic planning instrument for a British service enterprise Congestion management in the Swiss electricity market Benchmarking of European gas companies Scenario development for the key business segments of a European gas company

AWARDS AND SCHOLARSHIPS

2001 - 2005	e-fellows.net Scholarship
2003	European Union, SOKRATES/ERASMUS Mobility Grant
2002	European Union, SOKRATES/ERASMUS Mobility Grant
2000	Best Diploma in Economics (Spring term), University of Würzburg
1998	STINNES-Foundation Scientific Award (now DB Logistics Award): First Price Winner
1992	European Essay Competition: First Price Winner in Bavaria
1988 - 1992	Bavarian Champion in Rowing (LM 4-, LM 4+, LM 4x+, M 8+)

RESEARCH INTERESTS

Industrial Organization • Competition Policy, Regulation and Theory of the Firm

Strategic Management • Industry Structure and Competitive Strategy

Transport and Energy Economics • Airline Industry and Electricity Markets

PUBLICATIONS

BOOKS

Competition Policy Analysis - An Integrated Approach
Physica Verlag, Heidelberg, 2009, 530 pp.

Fallstudien zu den Wirkungen des Kartellgesetzes
(Case Studies on the Effects of Swiss Cartel Law), co-authored with Nina Leheyda, Patrick Beschorner, Georg Licht, Spyros Arvanitis, Martin Wörter and Heinz Hollenstein, *SECO Strukturberichterstattung*, Bern, 2009, 290 pp.

Liberalisierung im Luftverkehr - Das Beispiel der Vereinigten Staaten von Amerika
(“The Liberalization of the US Airline Industry”), Tectum Verlag, Marburg, 1998, 510 pp.

Infrastrukturengpässe im Luftverkehr - Die Vergabe von Start- und Landerechten an Flughäfen
(“Allocation of Landing Rights at Crowded Airports”), Deutscher Universitätsverlag (Gabler), Wiesbaden, 1998, 492 pp.

ARTICLES IN REFEREED JOURNALS

Is it Worth all the Trouble? - The Costs and Benefits of Antitrust Enforcement
forthcoming in The Antitrust Bulletin.

Critical Loss Analysis in Market Definition and Merger Control
forthcoming in European Competition Journal.

Detecting Anticompetitive Horizontal Mergers
forthcoming in Journal of Competition Law and Economics.

Punishing Predators with Pecuniary Fines
European Competition Law Review, Volume 29 (7), 2008, 383-391.

Die Positive Theorie der (De-) Regulierung und die Liberalisierung des Luftverkehrs in den USA
(“The Positive Theory of (De-) Regulation and the Liberalization of the US Airline Industry”), Zeitschrift für Verkehrswissenschaft, Volume 76, 2005, 191-229.

Existing and new Evidence on the Effects of Airline Hubs
co-authored with Mirko Schnell, International Journal of Transport Economics, Volume 31, February 2004, 99-121.

ARTICLES IN JOURNALS

Wettbewerbspolitik in zweiseitigen Märkten
(“Competition Policy in Two-Sided Markets”), co-authored with Christiane Kehder, forthcoming in Wirtschaftswissenschaftliches Studium.

Das Kartellgesetz und seine Wirkungen in der Praxis: Fallstudien
(“Swiss Cartel Law and its Effects in Practice: Case Studies”), co-authored with Nina Leheyda, Patrick Beschorner, Spyros Arvanitis and Martin Wörter, Die Volkswirtschaft - Das Magazin für Wirtschaftspolitik, Issue 4, 2009, 16-19.

Wohlfahrtseffekte von Horizontalen Unternehmenszusammenschlüssen
(“Welfare Effects of Horizontal Mergers”), co-authored with Karl-Heinz Moritz, Wirtschaftswissenschaftliches Studium, Volume 37 (11), 2008, 597-602.

ARTICLES IN ANTHOLOGIES

Air Transport: Economic Effects of a Further Liberalisation
co-authored with Frank Fichert, in: Bazart, Cecile and Michael Böheim (eds.): Network Industries between Competition and Regulation, LIT Verlag, Berlin, 2008, 155-172.

Strategic Behavior of Incumbents - Rationality, Welfare and Antitrust Policy
in: Forsyth, Peter, David Gillen, Otto G. Mayer, Hans-Martin Niemeier (eds.): Competition versus Predation in Aviation Markets, Ashgate Publishing, Aldershot, 2005, 3-36.

The Lufthansa-Germania Case at a Glance
in: Forsyth, Peter, David Gillen, Otto G. Mayer, Hans-Martin Niemeier (eds.): Competition versus Predation in Aviation Markets, Ashgate Publishing, Aldershot, 2005, 173-181.

‘Diverging Views’ - The Notional Effects of the E.ON-Ruhrgas Merger
co-authored with Kai Rommel, in: Pickhardt, Michael and Kai Rommel (eds.): Competition Policy in Energy Markets, VWF Verlag, Berlin, 2004, 17-38.

Antitrust Implications of Franchise Agreements
in: Cliquet, Gerard, George Hendrikse, Mika Tuunanen, Josef Windsperger (eds.): Economics and Management of Franchising Networks, Springer Verlag, Berlin, 2004, 343-361.

International Cartels and Competition Policy - What’s Behind the Recent Success?
in: Esser, Clemens and Michael Stierle (eds.): Current Issues in Competition Theory and Policy, VWF Verlag, Berlin, 2002, 133-153.

PROFESSIONAL AFFILIATIONS

American Economic Association

German Economic Association (Verein für Socialpolitik)

European Association for Law and Economics

Industrial Organization Society

German Aviation Research Society (Founder Member)

OTHER INTERESTS

Sports - Rowing and Skiing

Literature - Philosophy and History