

Summary Profile

First Name	Visar
Name	Krasniqi
Nationality/City	Swiss/Zurich
E-Mail	Visar.Krasniqi@telekom.de
Date of Birth	8. May 1977
Education	<ul style="list-style-type: none"> ▪ PHD (ongoing) WHU- Otto Beisheim School of Management; Topic: “Increasing Enterprise' Value by strategic Disinvestments” ▪ Master of Science (MSc.) in Business Administration University Zurich ▪ Bachelor of MIS (Management Information Systems) University Zurich ▪ Swiss Federal Matura in Zurich
Professional competence	<ul style="list-style-type: none"> ▪ During more than 7 years of work as a management consultant, I have gained international project experience (e.g. Switzerland, Germany, Southeastern Europe, Dubai, UK) related to the topics of Strategy, Restructuring & Reorganization, Risk Management and M&A in the banking and telecommunications industries (fixed network & mobile and business customer segment) ▪ Direction and management of the (project) team/s ▪ Very good knowledge of Germany & South-Eastern Europe (SEE) telecommunication market ▪ Proven experience in Strategy Development, Strategic Positioning and Market Analyses (market development, trends, competition analysis) ▪ Proven experience in complex international project management incl. presentations and discussions with senior management ▪ Pronounced analytical and conceptual thinking combined with hypothesis driven approach, excellent problem structuring skills and strong recommendation orientation ▪ Excellent communication skills in German, English, French, Albanian, Serbian/Bosnian and other Balkan languages ▪ High level of commitment, entrepreneurial thinking, excellent delivery skills, open minded character, team-oriented and sociable personality
Methodological Responsibilities & Tools	<ul style="list-style-type: none"> ▪ Superior methodological know-how in strategic analysis, iPF- process, within DT group, M & A process, corporate development, business case modeling and other top management issues ▪ Many years of experience in project management (e.g. PMI-Certificate) ▪ Strategy development tools and implementation with strategy maps, balanced score cards) ▪ Good knowledge of process management frameworks (e.g. CMMI, ARIS, SOA) ▪ Profound knowledge of risk management. Masther Thesis (2004): “Risk management in the banking industry” ▪ Regulation & Compliance (e.g. Basel 2 and Sarbanes-Oxley Act) ▪ IT standards (e.g. CobIT, ITIL, SOA) ▪ Quality- und knowledge management standards (e.g. ISO17799)
Professional experience	8 Years
Current employer	Deutsche Telekom AG
Current position	Senior Manager Strategy Development