

Curriculum Vitae

PERSONAL INFORMATION

Name: **DAVID BEIL**
Address: **KUCKUCKSWEG 33, 56179 Vallendar, Rheinland-Pfalz**
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E-Mail: David.beil@whu.edu
Language: English
Date of Birth: 05.05.1982

PROFESSIONAL WORK EXPERIENCE

- Dates (06/2004 – 12/2004)
 - Company: Pepsi Bottling Group
 - Title: Territory Sales Manager
Worked in St. Pete, Florida
- Dates (01/2005 – 11/2005)
 - Company: Pepsi Bottling Group of Ft. Meyers
 - Title: Food Sales / Key account Management

Internships

- Dates (11/2005-01/2006)
 - Company: Ferris Baker WattsBrokerage Internship
- Dates (05/2000-05/2004)
 - Company: Pepsi Bottling Group of Detroit, MI
 - Title: Worked as an assistant during summers and breaks
Trained in the Territory Sales Management field
- Dates(Summer of 2003)
 - Company: Meijer Company
 - Title: Management Internship

EDUCATION

- **Graduate Education:** Ph.D. Research Assistant for the Chair of Microeconomics and Industrial Organization
- **Dates: (09/2007 –)**
- **Dates (03/2006 – 09/2007)**
- **Name of Institute:** WHU Otto Beisheim School of Management, Vallendar; International Module in China Europe International Business School (CEIBS), Shanghai, Indian Institute of Management (IIMB), Bangalore und Kellogg School of Management, Chicago
 - **Specializations** Strategy and Finance
 - **Degree** Master of Business Administration (MBA)
- **Dates: (08/2000 – 05/2004)**
 - **Name of College:** College of the Holy Cross, Worcester, MA USA
 - **Specializations** Economics and Spanish
- **Summer of 2002**
- **Name of University** University of Zaragoza, Jaca Language Program Study of Business Spanish and Spanish Culture
- **Dates (08/1996 – 05/2000)**
 - **Name of High School** University of Detroit Jesuit High School